



CUSTOMER TESTIMONIAL



The Customer:

Renewables East- the agency for renewable energy in Norfolk, Suffolk, Essex, Hertfordshire, Bedfordshire and Cambridgeshire

The Challenge:

Supply, to tight deadlines, office and meeting room furniture for this 'not-for-profit' organisation that balanced the need for practicality and the desire to look professional.



Renewables East's role is to drive forward the agenda of a full range of low carbon energy solutions into the East of England economy, whilst ensuring the region exploits the best economic benefit and delivers jobs in an emerging and exciting global market.

Blue Line and Renewables East met at a local Environment event where they were both exhibiting and Blue Line was given the challenge of supplying, **in just 14 days**, a range of office desking, seating and storage for the customer's new premises in Cambridge.

James Beal, Managing Director explained that Renewables East was also seeking a flexible solution for its meeting room that would enable up to 20 people to be seated around a table but could be reconfigured to accommodate smaller meetings and folded-away so that the area could be used for seminars. He confirmed *"We not only, set Blue Line quite challenging deadlines but also, insisted that the cost had to be less than similar products we had seen in a popular national catalogue supplier."*

Blue Line's solution was a set of 4 rectangular and 2 semi circular folding leg tables that could be configured as a single large table or in smaller combinations and folded away when not required. 24 comfortable chairs were included for use around the table or in theatre style for seminars.

All timber elements in the furniture were manufactured from FSC certified materials. Despite the tight deadlines, the products were delivered and installed as specified.

Blue Line Office Furniture Ltd,

Endeavour House, Stansted Airport, Essex, CM24 1SJ,

Tel: +44 1279 669 470 or +44 1279 822 179 , **Fax:** +44 1279 669 471

E-Mail: sales@blueline.uk.com , Web:www.blueline.uk.com